

Every item in your FariaSupport plan has a real cost if purchased separately. This summary shows what's included in **Standard and Premium** - and what it would cost a school to buy the same services individually (where applicable) on an Essential plan.

\$ Included value breakdown - what each plan contains

Standard Plan

Guided training and services - all items below included annually

Virtual training credits (4 base + 2 per product) **\$990+**
Min. 6 sessions for 1 product. Ad hoc rate: \$165/session

School Experience Manager **Included**
Named advisor - not available to purchase separately

Professional Services (scoped) **\$80/hr**
Data tasks, imports, template revisions. Ad hoc rate: \$80/hr

24/5 phone and email support **Included**
Extended coverage - not available to purchase separately

Staff certification, Community Forum **\$10/course/teacher**
Async learning tracks and community access

EXAMPLE SCENARIO - ILLUSTRATIVE COSTS ONLY

- › 2 Faria products (8 training credits/year)
- › 30 hrs of data services (transitions, report & profile uploads)
- › 50 teachers completing 2 courses each

IF PURCHASED INDIVIDUALLY

\$4,700+ minimum value

Scenario estimate

Speak with our team for Standard plan pricing.
Costs scale with your products.

Premium Plan

Strategic partnership - everything in Standard, plus the below

Full virtual training access (no credit limit) **Included**
Priority booking, custom topics

8 FariaLearn PD credits **\$1,994+**
Facilitated sessions, coaching, courses

Annual account review and success plan **Included**
Strategic action plans - not available separately

Data migration discount **Up to 50% off**
Ad hoc rate: \$100/course

Subject Matter Expert consultations **Included**
Access to the experts - not available separately

EXAMPLE SCENARIO - ILLUSTRATIVE COSTS ONLY

- › 1 training session per term, per product
- › New academic year setup + 1 bulk data project (50 hrs)
- › 4 coaching hours via FariaLearn

IF PURCHASED INDIVIDUALLY

\$6,900+ minimum value

Scenario estimate

Unlock better value with our Premium plan -
speak to our team for a tailored quote

📖 Real scenarios - Essential cost vs plan value

School scenario	Services needed	Ad hoc cost (Essential)	Value included in plan	Saving
New IB coordinator joins in August	3 onboarding training sessions + 1 data import for class setup	\$495+ training + \$80/hr data (4hrs)	Standard: all included within credits and scope	\$815+ saved
Annual curriculum review and rollover	2 training sessions + bulk standards update + CSV review	\$330 training + \$80/hr data tasks (10hrs)	Standard: training credits + scoped services included	\$1,130+ saved
Leadership transition - new Head of Curriculum	Succession planning session + 2 coaching hours + data handover	\$330+ training + \$1,994 Learn credits	Premium: FariaLearn + training access + SME session	\$2,324+ saved
New admissions team - 10 staff to onboard	5 training sessions across 2 products + form updates	\$825 training + \$80+ data tasks (4hrs)	Standard: 8 credits included + scoped services	\$1,145+ saved

♥ Value that cannot be costed - but matters to your school

👤 Someone who knows your school

Your SEM holds context across your products, your team and your history - avoid starting from scratch.

"We have a unique school setup"

🕒 Time saved on admin and data tasks

Your admin team spend less time on manual data work and more on what matters - students and teaching.

"We need answers in a more timely manner"

👥 Staff confidence and retention

Schools with regular training and structured PD report higher staff confidence and smoother transitions when roles change.

"New staff aren't trained properly"